

## WORTH ADVERTISING FOR

There are 5,499 Negroes employed here in Washington by the Government alone, and these 5,499 Negroes draw salaries aggregating \$3,044,404. These more than three millions of dollars are spent right here in Washington, but scattered among the hundreds of tradesmen. Is this amount of money worth bidding for? It certainly is, and not even the largest stores in this city would refuse to get the big end of it did they but realize how much money the Negroes are really spending.

Now The Bee is the only Negro publication in this city. It stands without a rival or competitor, and covers the field like a few of the merchants in this city will patronize the advertising columns of The Bee, presenting the attractive bargains they may have. These Negroes—these 5,499 Negroes who draw annually from the Government over three millions of dollars—will assume that by patronizing a publication edited and operated by one of their race that such firms desire and deserve their patronage. And such firms will receive the bulk of these over three millions of dollars received and spent by the Negroes of Washington.

What clothing stores, what furniture stores, what dry goods stores, and what other lines of business will now make an effort to direct themselves these over three millions of dollars spent by Washington Negroes by advertising in The Bee?

Place your advertising in The Bee and watch these 5,499 appreciate the Negroes spend their over three millions of dollars with you.

Now is the time to advertise in The Bee, the newspaper that goes into every Negro home in Washington. Remember, merchants of Washington, it's what advertising pays you, not what it costs.

## MORE MONEY—RACE PROGRESS.

If colored people groom themselves daintily, destroy perspiration odors, remove grease shine from the face, and use our new discoveries for improving the skin and dressing the hair, they will be better received in the business world, make more money, and advance faster.

The Chemical Wonder Company of New York is the best business friend colored people have. It improves their bodies as Dr. Booker Washington improves their minds. That Company manufactures nine Chemical Wonders, which will make colored people as attractive as individual peculiarities will permit. Colored men in New York who use these Wonders hold better positions in banks, clubs and business houses, and women have better positions, marry better, get along better.

(1.) Complexion Wonder Cream will light up any colored face (black or brown) every time it is used. To prove this on one trial, we send demonstration sample for 10 cents. Regular jar, 50 cents postpaid.

(2.) Magneto-Metallic Comb, called Wonder Comb. Can be heated before using, to help straighten and dress the hair. Costs 50 cents, and will last a lifetime.

(3.) Wonder Uncurl. When this pomade dressing is in the hair the kinks can be uncured and the hair becomes flexible. When heated into the scalp and through the hair with a Wonder Comb, any stiff, knotty hair will dress well. 50 cents postpaid.

(4.) Wonder Hair Grow fertilizes the scalp and makes hair grow long, just as fertilizers in the soil make cornstalks grow. 50 cents postpaid.

(5.) Odor Wonder Powder instantly destroys perspiration odor. People who neglect such chemical cleansing are obnoxious. 50 cents postpaid.

(6.) Odor Wonder Liquid. This fine toilet water surrounds the body with delicate perfume. When used with used with Odor Wonder Powder the conditions of the body become perfect. If you can spare 50 cents extra, order this luxury. 50 cents postpaid.

(7.) Wonder Foot Powder keeps the feet dainty. 50 cents postpaid.

(8.) Wonder Wash. A shampoo to clean from dandruff and insure the health of the hair and scalp. 50 cents postpaid.

(9.) Shell Pink Creme will give light brown girls beautiful pink cheeks without made-up appearance. 50 cents postpaid.

We guarantee all these Wonders as represented.

We give advice free about hair, skin and soap.

We will prove we are true business friends of colored people.

We require one agent for every locality and guarantee you against loss. Only \$5 capital required.

Always write to M. B. Berger & Co., 2 Rector Street, New York. We market all the Chemical Wonder Company preparations.



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If you want pure wines and liquors you should go to Xander's. It is the greatest wine house in the country.

## PLATINIZED GLASS.

Does Not Lose Its Transparency, but It Produces an Odd and Triky Kind of Mirror.

Platinized glass consists of a piece of glass coated with an exceedingly thin layer of a liquid charged with platinum and then raised to a red heat. The platinum becomes united to the glass in such a way as to form an odd kind of mirror.

The glass has not really lost its transparency, and yet if one places it against a wall and looks at it he sees his image as in an ordinary looking glass. But when light is allowed to come through the glass from the other side, as when it is placed in a window, it appears perfectly transparent, like ordinary glass.

By constructing a window of platinized glass one could stand close behind the panes in an unilluminated room and behold clearly everything going on outside, while passersby looking at the window would behold only a fine mirror or set of mirrors in which their own figures would be reflected while the person inside remained invisible.

In France various tricks have been contrived with the aid of this glass. In one a person seeing what appears to be an ordinary mirror approaches it to gaze upon himself. A sudden change in the mechanism sends light through the glass from the back, whereupon it instantly becomes transparent, and the startled spectator finds himself confronted by some grotesque figure that had been hidden behind the glass.—Harper's Weekly.

## ORIGIN OF LLOYD'S.

Humble Beginning of Europe's Great Maritime Agency.

Two centuries ago a man who had a cargo to send to the Mediterranean contrived to get rid of some of the risk by inducing a friend to take an interest with him. It was necessary to write out a statement of contract to which the guarantors subscribed. This was the first underwriting. These two men happened to be frequenters of Lloyd's coffee house in London, which was a favorite place for the merchants of the town to gather to discuss business or to gossip. Others immediately saw the advantage of the scheme which their colleagues had devised, and on the next voyage the risk was parceled out among a larger number of the patrons of the coffee house.

Out of this small beginning has grown the great European maritime agency, still bearing the name of the humble coffee house proprietor, and which not only writes risks on vessels, but rates them and publishes their arrivals at every port the world over, no matter how small or how remote, situated.—Annals of the American Academy.

## Where Abraham Fished.

Mrs. Victoria de Bunsen in "The Soul of a Turk" relates a legend concerning Abraham which will be new to many readers. She learned of it while at Edessa, the traditional Ur of the Chaldees. She was shown there a large oblong tank of water so filled with fishes resting just below the surface of the water that their fins and backs seemed almost wedged together so as to form "an almost solid layer of silvery life."

"The guardian of the mosque throws some meal into the water, and the fish jump high to catch it, a great living pyramid, of which those which jump the highest form the pinnacle. The tradition is that Abraham as a child fished in the tank; hence the fish were considered sacred. No single one has been caught or killed to this day. Indeed, death would overtake the man who transgressed this law."

## Protection From Lightning.

Sir Oliver Lodge stated that the problem of securing protection from lightning consisted in finding the best method of dissipating the enormous energy of the flash, but that it was not wise to get rid of the energy too quickly. A thin iron wire is considered the best lightning conductor from the electrical point of view, but it is almost impossible to protect a building from lightning unless it is completely enveloped in a metal cage. It is by no means true that a building is safe when provided with a conductor reaching up to the highest part of the building.

## The Origin of Grocer.

Grocer appears in Holinshed's Chronicle, 1580, as "grosser," and in other mediaeval records it is sometimes written "engrosser" and was applied to the spicers and peppers who were wholesale dealers in various spices—that is, who dealt in gross—in large quantities, as distinguished from "retailers," who were retail dealers. The Grocers' company first adopted the word grocer in 1373, when the spicers and peppers allied themselves into a single corporation.—London Express.

## A Useless Question.

"They have named the baby after Uncle Belshazzar."  
"Has Uncle Belshazzar money?"  
"Do you suppose they liked the name?"—Pittsburg Post.

## Cruel.

Mrs. Benham—Every time I sing to the baby he cries. Benham—He gets his ability as a musical critic from my side of the house.—New York Press.

Prosperity demands of us more prudence and moderation than adversity.

## A MAGIC CLUB.

Village Sorcerer Performs Rites Over Curious Decoy Used by the Native Fishermen of Hawaii.

"Lau melomelo" is the name of a decoy used by the native fishermen of Hawaii. It is made of the hardest wood to be found on the islands and is carved and rubbed till it assumes the shape of a club with a little knob at the smaller end, to which the line is tied.

The club is from one to three feet long. A village sorcerer performs certain rites over it over a sacred fire. After this is done the club is magic, and the fisherman must be extremely careful of it. If a woman should step over it or enter a canoe in which it lies the club would lose all its power and would be useless ever afterward.

After the club has been charmed the fisherman mixes candlenut and coconut meat, bakes it and ties the mixture in a wrapper of coconut fiber.

At the fishing grounds the club is covered with the oily juice of the stuff and is then lowered carefully to the bottom. The scent of the baked nut meat attracts certain kinds of fish, which soon gather and begin to nibble at the club. As soon as enough fish are around the decoy a small bag shaped net is lowered very gently until its mouth is just over the club. The latter is then pulled up carefully and cunningly till it is within the bag. The fish are so eager for the stuff with which the club is covered that they follow it into the net without fear. As soon as all the fish are in it a fisherman dives and closes the mouth of the net, whereupon the rest haul it up quickly.

## THE MIDDLE AGED MAN.

Finding Happiness In a Life That to Youth Is Iridescent.

"Younger people," said the middle aged man, "want variety. They want to be always on the go. Routine galls them. They hate to have to do the same thing over and over and over again day after day.

"They want to go somewhere or do something different all the time. Older people are happiest in a life of routine, most disturbed when variety is thrust upon them.

"For myself I welcome my daily task, endlessly repeated and always the same. I should be lost without it; disturbed if it were changed. A life of habit suits me best. I like the old scenes—familiar friendly surroundings. I don't want to change.

"Nor do I want much outside pleasure. In fact, I think I should be best suited with none. I like my groove. It fits me, and I fit it. I don't want change. I just want to be left alone to work in my accustomed ways. It is in my groove that I am most comfortable. I like a life of labor and routine.

"And could there come to one a greater blessing? Nature and the customs of men enforce routine upon us whether we like it or not. In youth this irks us, but in our maturer years in a life of routine, in the undisturbed enjoyment of familiar labor, we may find our greatest happiness."—New York Sun.

## The One to Pay.

When she was Lady Randolph Churchill, Mrs. George Cornwallis-West consented to electioneer for Mr. Ashmead-Bartlett in his first parliamentary campaign. Mr. Ashmead-Bartlett was married to the Baroness Burdett-Coutts, a very rich woman, who was nearly forty years his senior. Lady Randolph, with her beauty and charms, did splendid work for the candidate.

To a group of farmers she said one day:

"Won't you promise me to vote for Mr. Ashmead-Bartlett?"  
"My lady," said a red faced farmer, with a chuckle, "we'll all vote for him if every vote 'll be paid for with a kiss."

"Thank you very much," said Lady Randolph. "Your offer is accepted. I'll send for the Baroness Burdett-Coutts at once."

## Deserted Their Towns.

So late as the end of the seventeenth century the inhabitants of Ceylon were in the habit of deserting their towns. Their customs are described in the narrative of Captain Robert Knox, who for nineteen years, from 1690 to 1679, was a captive among them. He speaks of several towns as lying desolate owing to the fact that their inhabitants had forsaken them. This they did if many of them fell sick, and two or three died soon after one another, thinking that it was a visitation of the evil one. Some of them came back when they thought the evil spirits had departed.

## A Queer Creature.

Queer that while the male seal is a bull and the female a cow their youngster is not called a calf, but a pup.

Why "seal fisheries," too, when the seal is not a fish?

And why should the seal's breeding place be styled a rookery?  
It looks as if this strange creature is only a fish in common parlance while at sea. On land (or ice) he is classed popularly with animals or birds.—Exchange.

## Gratitude.

Kind Lady—My poor man, what would you do with the money if I gave you a penny? Tired Hobo—Madam, I'd buy a picture postcard an' write yer a note o' thanks.—Cleveland Leader.

Ignorance when it is voluntary is criminal.—Johnson.

## THE WHITE WASH.

The Reason For Its Presence on the Hudson Bay Company's Boat Explained by the Captain.

It is or was a rule of the Hudson Bay company that no woman be allowed passage on its boats. One day some years ago as a steamer of the company neared one of the northernmost ports a string of white garments was seen stretched across the deck. The watchers were amazed, for to them the wash line suggested only the presence of a woman aboard the boat.

Comment was freely made of the scandal that would ensue and the shakedown that would follow. When the boat docked the line of washing had disappeared—still another proof of the scandal.

Later one of the landmen said to the captain:

"Why, how did it happen that you carried a woman passenger this trip?"

"There was never a woman along the whole voyage," was the indignant answer. "What do you mean?"

"If there was no woman aboard where did all that white wash come from?" was the triumphant reply.

The captain looked puzzled for a moment, and then he laughed.

"Oh," he said, "and didn't we have Lord Strathcona, the governor himself, along with us on this trip? And every day doesn't he insist on having his clean white shirt, no matter how far north we are? That's the white wash you saw strung along deck. And, what's more, doesn't his lordship insist upon having his London paper laid beside his plate every morning, no matter if it is a year old?"—Pearson's.

## A MASTER OF METAPHOR.

It Must Have Relieved Him to Get This Out of His System.

A water consumer in a certain city, whose supply had been turned off because he wouldn't pay, wrote to the department as follows:

"In the matter of shutting off the water on unpaid bills your company is fast becoming a regular crystallized Russian bureaucracy, running in a groove and deaf to the appeals of reform. There is no use of your trying to impugn the verity of this indictment by shaking your official heads in the teeth of your own deeds.

"If you will persist in this kind of thing a widespread conflagration of the populace will be so imminent that it will require only a spark to let loose the dogs of war in our midst. Will you persist in hurling the cornerstone of our personal liberty to your volitional hounds of collectors thirsting for its blood? If you persist the first thing you know you will have the chariot of a justly indignant revolution rolling along in our midst and gnashing its teeth as it rolls.

"If your rascally collectors are permitted to continue coming to our doors with unblushing footsteps, with cloaks of hypocritical compunction in their mouths, and compel payment from your patrons this policy will result in cutting the wool off the sheep that lays the golden egg until you have pumped it dry, and then farewell, a long farewell, to our vaunted prosperity."—Everybody's.

## When to Eat Fruit.

To obtain the most benefit from the succulent fruits they should be eaten at the end of the chief meal. Bananas are an exception and may be eaten with any meal. They are very acceptable cut in thin slices and eaten through being eaten at the wrong time. Six or eight stewed prunes half an hour before breakfast are beneficial; so are stewed figs or stewed apples eaten before breakfast. Peeled oranges cut into thin slices so that the juice is set free, with sugar strewn over the slices, are not unlike pineapple and form a highly efficacious aid to digestion. Grapes should never be eaten except after the chief meal of the day. Taken when the stomach is comparatively empty, they are a specially harmful fruit.—Family Doctor.

## Ruler of Russia's Title.

The general allusion to the ruler of Russia as the czar is, strictly speaking, incorrect. His official title is "emperor and autocrat." Czar is the old Russian word for lord or prince and was abandoned by Peter the Great on his triumphal return from Poltava, his crowning victory over Charles XII. of Sweden. Since then the Russian monarch has been officially entitled emperor, and at the congress of Vienna in 1815 his right to the imperial term was admitted by the powers, with the proviso that, though he was emperor, he had no precedence over the kings of western Europe.—St. James' Gazette.

## The Modern Idea.

Roman Guide (impressively)—The ruins of the Coliseum! Seattle Man (astonished)—Well, what do you think of that? Why, I saw photographs of that heap twenty years ago. Roman Guide (loftily)—Quite likely, sir. Seattle Man—But why in thunder aren't those ruins cleared away and a modern Coliseum erected?—New Orleans Picayune.

## Unless.

Townsend—Can a man live on \$1 a day? Beers—Certainly, unless he's so prodigal as to lay something aside for a rainy day, keep up his insurance, eat when he's hungry, buy clothes and pay his bills.—Chicago News.

There is no well doing, no godlike doing, that is not patient doing.—Timothy Titcomb.

## MAN'S WILL POWER.

Bismarck's Comment on Schopenhauer and His Theory as It Applied to Him.

In an entertaining account of a dinner party at Prince Bismarck's Berlin residence which is given in the recollections of the Livonian journalist Eckhardt the following, which was a part of the table talk, shows the host in a new light: The conversation had turned on Bismarck's early days at Frankfurt, and Eckhardt asked whether at the table d'hôte of the Hotel d'Angleterre his host had ever met Schopenhauer. "No," said Bismarck; "he had no use for me nor I for him. Moreover, I have never had time or desire to occupy myself with philosophy. While I was a student Schopenhauer was still unknown. I know absolutely nothing about his system."

Another guest, an admirer of Schopenhauer, then joined enthusiastically in the conversation and explained that the philosopher's great merit consisted in the discovery of the fact that will power was the indestructible essence of the mind of man and that intelligence was only of secondary importance. "That may very well be true," said Prince Bismarck, "at least as far as I am concerned, for I have often noticed that my will had already come to a decision while my mind had not yet finished thinking about the same subject."

## VENETIAN WOMEN.

The Whims of Fashion Hold No Terrors For Them.

The women of Venice are absolutely free from the rule which Dame Fashion exercises over their sisters elsewhere. They care nothing for modes. With them the length of the skirt remains always the same, neither short nor long, and they always wear plainly made dark dresses, black stockings and the heeled slippers of the east. Hats are unknown.

The universal outdoor wrap for all ages and all sizes is the black shawl, with a deep silken fringe. It is folded with a short point above and a long one below, and sometimes it envelops the figure from head to foot. It is never fastened at the throat, and when it slips off it is gathered up with one outstretched arm, which makes the spectator think of a big bird stretching its wings.

In their attire the women of Venice are independent, only wearing local clothing, but with feminine inconsistency they are thoroughly up to date in the matter of hairdressing, the style of their coiffures changing from time to time, according to the vogue of the moment in London and Paris.

## Identified.

William M. Chase, the artist, was a picturesque figure, dressing in clothes that had a certain originality, though they conformed more or less to the prevailing fashions. On one occasion Chase on his way home stepped into a little wine shop and ordered a jug of claret of a special brand sent to his house. The lad who brought it came to the front door an hour afterward, when the artist had already arrived. "Some wine," he said curtly. The maid, knowing there was yet plenty in the cellar and believing the lad had made a mistake, said she was sure it was not for that house and did the boy remember the name of the man who ordered it. The boy didn't. "Then," said the servant, "you've come to the wrong place; we never ordered wine." At this moment the boy spied Chase's famous hat on the hall table. "Say," he asked, "does that hat live here?" "Yes," said the amused maid. "Then," said the boy triumphantly, "here's where the wine belongs!"—Argonaut.

## Not For Fashion's Sake.

The criminal law of England was formerly marked by indiscriminating severity. Theft of an article valued above 10 shillings was punished with death. In writing about "Sweet Hampstead and Its Associations" Mrs. White records a pleasant thing of Lord Mansfield, who, as a rule, leaned to the side of mercy. It was Lord Mansfield who directed a jury to find a stolen trinket less in value than 10 shillings in order that the thief might escape capital punishment. To this the jeweler who prosecuted demurred, asserting that the fashion of the thing had cost him twice that money.

"Gentlemen," replied the judge, with grave solemnity, "we ourselves stand in need of mercy. Let us not hang a man for the fashion's sake!"

## MacMahon's Epigram.

When Marshal MacMahon in the Crimean campaign took the Malakoff by storm and wrote his celebrated dispatch, "J'y suis; j'y reste" ("Here I am; here I stay"), these words made him famous all over the world. Yet his friends said that the worthy soldier had written them in the most matter of fact manner, with no thought of phrase making. The most surprised person over the success of this epigram was MacMahon himself.

## Helping Her Out.

"Have you a young chicken? I am rather green at cooking."  
"Such being the case, madam, don't you think you'd better have an old, experienced fowl?"—Louisville Courier-Journal.

## Mirth.

Harmless mirth is the best cordial against the consumption of the spirit. Wherefore jesting is not unlawful, if it trespasseth not in quantity, quality or season.—Fuller.